# **Competency-Focused Interview Question - Examples**

# **Conflict Management**

Others' work ethics are sometimes in conflict with our own. Describe a time this happened to you. Were you able to work it out? How (why or why not)? What did you learn from this experience? How have you applied that learning?

# Creativity/Innovation

Tell me about a time when you created a new process or program that was considered risky.

# **Customer Focus**

We sometimes say something to a customer that, upon reflection, we wish we hadn't. Tell me about a time you did this. What did you do to correct the situation?

# **Decision-Making**